

ALEJANDRO BARAHONA

Senior PM & Delivery Lead | B2B API Integrations | Digital Transformation | PMP® | Bilingual EN/ES

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Remote-first

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Armenia, Colombia ·

I deliver complex technology projects where technical depth and client management must coexist — B2B API integrations, process automation, and digital transformation for enterprise clients like Cisco. With 6+ years across software delivery, integrations, and infrastructure, I bridge dev teams and business stakeholders: translating technical complexity into clear delivery roadmaps while managing engineering teams and executive sponsors in the same engagement. PMP®-certified, Electronic Engineer background, bilingual EN/ES, remote-first.

CORE COMPETENCIES

Delivery & Governance

Full SDLC · Agile / Scrum · Kanban · Risk Management · Scope & Budget Control · Roadmap Planning · Change Management · Stakeholder Management · ITIL · OKR · PMI/PMBOK · Cross-functional Leadership

Technical & Tools

B2B API Integration · DataWeave · REST APIs · Custom Software Delivery · Process Automation · Angular · Node.js · Python · SQL · PostgreSQL · Jira · Monday.com · MS Project · Git · Confluence

PROFESSIONAL EXPERIENCE

Senior Project Manager · Capgemini Engineering

Jul 2023 – Present

Bogotá, Colombia · Remote

- ▶ Led end-to-end **B2B API integrations for Cisco** across full SDLC — from requirements to go-live — managing cross-functional teams of up to 4 and multiple technical and executive stakeholders simultaneously.
- ▶ Delivered integration quality that drove a second Cisco department to contract a new engagement phase, expanding the client relationship beyond the original scope.
- ▶ Boosted stakeholder participation by **50%** through tailored communication cadences, improving requirements elicitation and reducing rework across enterprise environments.
- ▶ Managed ITIL service management integrations across Cisco's enterprise infrastructure, ensuring seamless data bonding between ticketing systems and client platforms using DataWeave and REST APIs.

Support Engineer → Senior PM (promoted) · Capgemini Engineering

Feb 2022 – Jun 2023

Remote

- ▶ Promoted from Support Engineer to Senior PM within 17 months based on consistent delivery performance across healthcare, banking, and retail clients.
- ▶ Achieved **50% reduction** in workload KPI, eliminating SLA penalty risk while maintaining CSAT of 9/10.
- ▶ Coordinated major incident resolution with 10+ stakeholders, aligning technical and business teams in real time under high-pressure conditions.

Co-founder & Program Manager · Tech Venture (Automation & WhatsApp API)

Jun 2024 – Present

Armenia, Colombia · Remote

- ▶ Co-founded and scaled a B2B automation venture to ~\$6K USD MRR in 9 months, leading a team of 4 (2 devs, 1 KAM, 1 support).
- ▶ Designed and executed a **4-phase program roadmap**: automation bots → proprietary VPS infrastructure (125 servers) → management platform → WhatsApp Business API service.
- ▶ Deployed **120 live automation bots** under a commission + retainer model; low OpEx achieved through infrastructure ownership rather than third-party hosting.

Project Manager – Consultant · Radiocom SAS

May 2019 – Jan 2022

Bogotá, Colombia

- ▶ Led a team of 6 engineers in the installation of a **\$3M LIDAR** meteorological system and AWOS maintenance program across 21 Colombian airports, delivering on time and within budget.

- Managed public tender process end-to-end — from acquisition plan analysis to offer submission and contract execution — winning multiple competitive bids in the aeronautics sector.

Full Stack Developer Engineer · Optiplant Consultores

Feb 2019 – May 2019

Armenia, Colombia

- Promoted from intern to full-time within one month. Built maintenance management app (jQuery, HTML5, C#, .NET) and a reusable Gantt chart library for process visualization.

EDUCATION & CERTIFICATIONS

Education

Master's in Organizational Project Management

Universidad El Bosque · 2022–2023 · GPA 92%

Specialization in Project Management

Universidad El Bosque · 2020–2021 · GPA 96% (honors)

Electronic Engineer

Universidad del Quindío · 2013–2019 · GPA 90%

Exchange — Electrical & Electronic Engineering

UNAM Mexico · 2016 · GPA 100%

Certifications

- ★ PMP® — Project Management Institute
- ◆ Scrum Master Certified — CertiProf
- ◆ Agile Coach Professional — CertiProf
- ◆ OKR Master Certified — CertiProf
- ◆ Cybersecurity Foundation — CertiProf
- ◆ Cloud Computing Fundamentals

Languages

Spanish — Native · English — C1 Advanced

SKILLS

Methodologies

PMI/PMBOK · Agile · Scrum · Kanban · ITIL · OKR

Integration & Dev

B2B API · DataWeave · REST APIs · Angular · Node.js · Python · Laravel · SQL · PostgreSQL · C#

Tools

Jira · Monday.com · MS Project · Git · Confluence · Trello

Soft Skills

Stakeholder management · Risk management · Cross-functional leadership · Client-facing communication

Volunteering: Scrum Master / Facilitator — BY DOING Colombia (Mar–Dec 2022). Facilitated Scrum ceremonies for an LMS product team.